

STRENGTHENING SOCIAL DIALOGUE

CALL FOR EXPRESSION OF INTEREST FOR TRAINING ON FINANCIAL LITERACY FOR THE MEMBERS OF THE BUSINESS CONFEDERATION OF MACEDONIA

Background

A number of progress reports by the European Commission indicate a need to further develop social dialogue among main stakeholders in the economy. In this direction, the International Labour Organization assists the country in its endeavors to advance the social dialogue as an essential element of the European Social Model, which promotes competitiveness, sharing of gains and enhancing economic prosperity and social well-being. This assistance is channeled through the project *Strengthening Social Dialogue*, funded by the European Union and implemented by the International Labour Organization.

The overall objective of the *Strengthening Social Dialogue* Project is to improve the social dialogue as a means to create more and better jobs. This will be achieved through institutional and legislative improvement along with activities aimed at strengthening the capacities of the tripartite actors to engage effectively in social dialogue. The project consists of three specific components, namely:

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| Specific objective 1 | Enhanced participation of the ESC in shaping the national economic and social reform agenda |
| Specific objective 2 | Enhanced participation of local ESCs in formulation and implementation of local employment policies |
| Specific objective 3 | Increased effectiveness of Trade Unions and Employers' Organizations |

The Business Confederation of Macedonia (BCM) was established in 2001 as an association of employers which articulated, represented and supported the interests of its members and the interests of the business community in the country. Today, BCM's membership consists of 13 business associations, with two regional offices in Prilep and Tetovo and head office in Skopje. Apart from representing and advocating for the interests of its members, the BCM is a catalyst of the expression of the business community and a driver of the social dialogue and the industrial relations in the country.

The knowledge and the views of the BCM are based upon the constant communication with the members – due diligence, in-depth analyses and measurement of the conditions in various social spheres at local, regional and national level.

BCM medium and long-term priorities are focused on: continuous improvement of the business climate, support to entrepreneurship, support to micro, small and medium enterprises (MSME) which make the basis of the economic growth and unemployment reduction, as well as advancement of the human capital in the economy through training and education.

The ILO and BCM have been working successfully on a variety of projects. As a part of its positioning and communication strategy, BCM, with the support of the ILO-implemented and EU-funded project

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Strengthening Social Dialogue, will organize two online workshops on financial literacy – a topic of relevance to BCM members.

The present call for expression of interest aims at prospecting consultant or consultancy company with economic background, who will be interested in undertaking the tasks detailed below.

Objective of the task

The consultant shall support the Business Confederation of Macedonia in providing capacity building training to its membership on the key financial concepts and skills necessary for business management. The activity will focus on financial management and efficiency, including budgeting, investments, financial discipline, debt management etc.

Deliverables

- D1: developed training programme, presentation and agenda on financial literacy, focusing on financial management and efficiency, as outlined in the ToR. The programme will be subject to approval by the ILO;
- D2: deliver two online workshops based on the training programme.

Duration of the assignment

The assignment will be carried out over the period October/November 2021.

Application of External Collaborators/Consulting companies

The external consultants and/or consultancy companies interested to collaborate with the ILO project *Strengthening Social Dialogue* in the above area of expertise are kindly requested to submit their expression of interest **by 18 October 2021** to the e-mail address simjanoska@ilo.org.

Requirements

- Minimum of 5 years of experience in the corresponding area of expertise;
- University Degree;
- Strong communication and presentation skills;
- Ability to manage the flow of information and adhere to deadlines and commitments;
- Bank account suitable for receiving transfers from abroad.

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Consultancy companies should submit the following:

- Cover letter (company overview)
- Prior experience in the relevant field
- List of references

Individual collaborators should submit the following:

- Curriculum Vitae
- List of references indicating that they have appropriate professional knowledge and experience to participate in the mentioned project activity

According to ILO project rules, experts cannot be civil servants. The ILO retains the right to accept or reject any application. Selection of candidates will be done according to ILO project procedures.

Only the shortlisted applicants will be contacted.

The selected candidates will receive the terms of reference with detailed requirements and descriptions of tasks, and will sign an external collaboration contract with the ILO for the specific task and for a specific duration. This by no means constitutes permanent employment by the ILO or any prospect thereof.